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Financial results for the full years 2010, 2011 and 2012 are audited.

All financial data is in **EUR thousands**, unless specified otherwise.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Total Revenues	205 012	276 291	335 902	21,6%	76 949	78 919	2,6%
Revenues from cars	174 454	230 031	272 755	18,6%	64 015	64 160	0,2%
Cost of goods sold	(152 159)	(204 768)	(243 184)	18,8%	(56 807)	(57 728)	1,6%
Gross Profit on Sales	52 853	71 523	92 718	29,6%	20 142	21 191	5,2%
Gross Profit Margin	25,8%	25,9%	27,6%	1,7 pp	26,2%	26,9%	0,7 pp
Other operating income	2 958	1 106	439	(60,3%)	125	82	(34,5%)
Operating expenses	(42 427)	(50 642)	(63 577)	25,5%	(15 147)	(16 790)	10,8%
Personnel expenses	(21 286)	(26 513)	(37 188)	40,3%	(8 178)	(9 161)	12,0%
Marketing expenses	(4 426)	(6 101)	(8 449)	38,5%	(1 822)	(2 237)	22,8%
Other selling, administrative and general expenses	(16 715)	(18 028)	(17 940)	(0,5%)	(5 147)	(5 392)	4,8%
EBITDA	13 384	21 987	29 580	34,5%	5 120	4 483	(12,4%)
EBITDA Margin	6,5%	8,0%	8,8%	45,7 pp	6,7%	5,7%	(1,0 pp)
Depreciation and amortisation expense	(2 064)	(2 347)	(2 318)	(1,2%)	(569)	(545)	(4,2%)
Impairment of property plant and equipment	(1 892)	(1 070)	(66)	(93,8%)	(460)	(66)	(85,7%)
EBIT	9 428	18 570	27 196	46,5%	4 090	3 872	(5,3%)
Interest expense	(1 857)	(1 757)	(1 171)	(33,4%)	(416)	(177)	(57,5%)
Forex gains / (losses)	(510)	(2 666)	2 009	(175,4%)	550	(802)	n/m
Other financial net income / (expense)	(195)	(130)	(500)	284,5%	(76)	(28)	(63,5%)
Profit before Tax	6 866	14 016	27 534	96,4%	4 148	2 865	(30,9%)
Income tax expense	(1 755)	(3 673)	(5 257)	43,1%	(1 280)	(1 204)	(5,9%)
Net Profit for the period	5 111	10 343	22 277	115,4%	2 869	1 662	(42,1%)

Note that from the end of 2011 and retrospectively for 2010 all discontinued operations have been reclassified from discontinued to continuing operations.

As from 2011 onwards all operations of the Group are classified as continuing.

CONSOLIDATED REVENUES	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Revenues from cars	174 454	230 031	272 755	18,6%	64 015	64 160	0,2%
Revenues from financial services	25 887	41 806	57 008	36,4%	11 720	13 355	14,0%
Other revenues (up-sale products)	4 671	4 454	6 139	37,8%	1 214	1 404	15,6%
Total Revenues	205 012	276 291	335 902	21,6%	76 949	78 919	2,6%

Category Contribution to TOTAL REVENUES	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Revenues from cars	85,1%	83,3%	81,2%	(2,1 pp)	83,2%	81,3%	(1,9 pp)
Revenues from financial services	12,6%	15,1%	17,0%	1,8 pp	15,2%	16,9%	1,7 pp
Other revenues	2,3%	1,6%	1,8%	0,2 pp	1,6%	1,8%	0,2 pp
Total Revenues	100,0%	100,0%	100,0%	0,0 pp	100,0%	100,0%	0,0 pp

Cost of Goods Sold from Revenue Categories	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Costs of Goods Sold from cars	150 630	203 853	241 912	18,7%	56 520	57 668	2,0%
Costs of Goods Sold from financial services	0	0	0	n/m	0	0	n/m
Costs of Goods Sold from other revenues	1 529	915	1 272	39,0%	287	61	(78,9%)
Total Costs of Goods Sold	152 159	204 768	243 184	18,8%	56 807	57 728	1,6%

GROSS PROFIT from Revenue Categories	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Gross profit from cars	23 824	26 178	30 842	17,8%	7 495	6 492	(13,4%)
Gross profit from financial services	25 887	41 806	57 008	36,4%	11 720	13 355	14,0%
Gross profit from other revenues	3 143	3 539	4 867	37,5%	927	1 344	44,9%
Total Gross Profit	52 853	71 523	92 717	29,6%	20 142	21 191	5,2%

Category Contribution to GROSS PROFIT	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Gross profit from cars	45,1%	36,6%	33,3%	(3,3 pp)	37,2%	30,6%	(6,6 pp)
Gross profit from financial services	49,0%	58,5%	61,5%	3,0 pp	58,2%	63,0%	4,8 pp
Gross profit from other revenues	5,9%	4,9%	5,2%	0,3 pp	4,6%	6,3%	1,7 pp
Total Gross Profit	100,0%	100,0%	100,0%	0,0 pp	100,0%	100,0%	0,0 pp

GROSS PROFIT margin (as % of Revenues)	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Gross profit from cars	13,7%	11,4%	11,3%	(0,1 pp)	11,7%	10,1%	(1,6 pp)
Gross profit from financial services	100,0%	100,0%	100,0%	0,0 pp	100,0%	100,0%	0,0 pp
Gross profit from other revenues	67,3%	79,5%	79,3%	(0,2 pp)	76,4%	95,7%	19,3 pp
Total Gross Profit	25,8%	25,9%	27,6%	1,7 pp	26,2%	26,9%	0,7 pp

CONSOLIDATED OPERATING EXPENSES	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Personnel expenses	(21 286)	(26 513)	(37 188)	40,3%	(8 178)	(9 161)	12,0%
Marketing expenses	(4 426)	(6 101)	(8 449)	38,5%	(1 822)	(2 237)	22,8%
Other selling, administrative and general expenses	(16 715)	(18 028)	(17 940)	(0,5%)	(5 147)	(5 392)	4,8%
Total Operating Expenses	(42 427)	(50 642)	(63 577)	25,5%	(15 147)	(16 790)	10,8%

Category Contribution to OPEX	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Personnel expenses	50,2%	52,4%	58,5%	6,1 pp	54,0%	54,6%	0,6 pp
Marketing expenses	10,4%	12,0%	13,3%	1,2 pp	12,0%	13,3%	1,3 pp
Other selling, administrative and general expenses	39,4%	35,6%	28,2%	(7,4 pp)	34,0%	32,1%	(1,9 pp)
Total Operating Expenses	100,0%	100,0%	100,0%	0,0 pp	100,0%	100,0%	0,0 pp

OPEX to REVENUES	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Personnel expenses	(10,4%)	(9,6%)	(11,1%)	(1,5 pp)	(10,6%)	(11,6%)	(1,0 pp)
Marketing expenses	(2,2%)	(2,2%)	(2,5%)	(0,3 pp)	(2,4%)	(2,8%)	(0,5 pp)
Other selling, administrative and general expenses	(8,2%)	(6,5%)	(5,3%)	1,2 pp	(6,7%)	(6,8%)	(0,1 pp)
Total OPEX to Total Revenues	(20,7%)	(18,3%)	(18,9%)	(0,6 pp)	(19,7%)	(21,3%)	(1,6 pp)

Note that the financial data on this sheet is for continuing operations only (as at 2011 and retrospectively for 2010 all remaining discontinued operations were reclassified to continuing).

CONSOLIDATED STATEMENT OF FINANCIAL POSITION	31.12.2008	31.12.2009	31.12.2010	31.12.2011	31.12.2012	% Change 31.12.11 / 31.12.10	31.3.2012	31.3.2013	% Change 31.3.13 / 31.3.12
Non-Current Assets	33 525	37 584	37 730	39 667	41 748	5,1%	40 229	40 805	1,4%
Goodwill and other intangible assets	745	406	143	150	667	4,8%	138	824	497,2%
Property, plant and equipment	32 169	36 846	37 314	39 249	40 663	5,2%	39 856	39 570	(0,7%)
Investment property	0	0	0	0	0	n/m	0	0	n/m
Other financial assets	563	316	256	206	294	(19,5%)	191	296	55,1%
Deferred tax assets	48	16	17	62	124	265,3%	44	115	162,2%
Current Assets	61 468	39 775	42 963	44 502	53 621	3,6%	50 167	62 886	25,4%
Inventories	23 245	13 181	23 463	28 974	38 266	23,5%	37 165	40 443	8,8%
Trade and other receivables (incl. prepaid expenses)	11 503	10 715	10 242	8 008	8 177	(21,8%)	5 686	9 050	59,2%
Current tax assets	670	324	1	54	2	5271,8%	0	1	232,9%
Other financial assets	583	0	0	0	0	n/m	1 018	125	100,0%
Other non-financial assets	5 258	1 768	1 676	2 315	1 642	38,1%	2 011	2 507	24,6%
Cash and cash equivalents	3 622	6 028	3 665	5 152	5 534	40,6%	4 286	10 760	151,1%
Assets of disposal group classified as held for sale *	16 587	7 759	3 916	0	0	(100,0%)	0	0	n/m
TOTAL ASSETS	94 993	77 359	80 693	84 170	95 369	4,3%	90 396	103 691	14,7%
Equity	6 520	7 802	14 464	25 805	46 867	78,4%	28 692	48 703	69,7%
Share Capital	6 776	6 776	6 776	6 776	6 776	0,0%	6 776	6 776	0,0%
Share Premium	31 409	31 409	31 409	31 409	31 409	0,0%	31 409	31 409	0,0%
Reserves	5 017	5 267	6 445	8 353	7 686	29,6%	8 372	7 861	(6,1%)
Retained earnings	(36 682)	(35 650)	(30 166)	(20 733)	996	(31,3%)	(17 865)	2 658	(114,9%)
Minority interests	0	0	0	0	0	n/m	0	0	n/m
Liabilities	88 473	69 557	66 229	58 365	48 502	(11,9%)	61 704	54 987	(10,9%)
Non-Current Liabilities	27 720	21 299	16 519	26 383	12 973	59,7%	25 629	15 381	(40,0%)
Bank and other borrowings	27 234	20 826	16 299	26 321	12 915	61,5%	25 538	15 312	(40,0%)
Deferred tax liabilities	457	473	220	62	58	(71,9%)	0	68	(100,0%)
Obligations under finance lease	0	0	0	0	0	n/m	90	1	n/m
Other long-term liabilities	29	0	0	0	0	n/m	0	0	(100,0%)
Current Liabilities	60 753	48 258	49 710	31 982	35 529	(35,7%)	36 075	39 607	9,8%
Trade and other liabilities	12 472	11 471	10 683	8 260	7 435	(22,7%)	8 731	10 562	21,0%
Current tax liabilities	96	2 552	1 757	2 192	2 481	24,8%	2 630	1 975	(24,9%)
Bank overdrafts and borrowings	28 808	26 417	26 449	14 324	14 356	(45,8%)	14 382	16 378	13,9%
Provisions	2 260	729	3 023	3 043	3 144	0,7%	3 752	3 833	2,2%
Obligations under finance lease	0	0	0	0	0	n/m	43	(0)	100,0%
Other financial liabilities	2 467	2 893	3 818	761	353	(80,1%)	1 308	384	(70,7%)
Other non-financial liabilities	1 534	1 384	3 220	3 402	7 760	5,6%	5 229	6 475	23,8%
Liabilities of disposal group classified as held for sale *	13 116	2 812	760	0	0	(100,0%)	0	0	n/m
TOTAL EQUITY AND LIABILITIES	94 993	77 359	80 693	84 170	95 369	4,3%	90 396	103 691	14,7%
<i>Net Debt / Equity ¹⁾</i>	<i>996%</i>	<i>564%</i>	<i>275%</i>	<i>138%</i>	<i>46%</i>	<i>(138 pp)</i>	<i>121%</i>	<i>43%</i>	<i>(78 pp)</i>

¹⁾ Net Debt / Equity = [(Long and Short Term Borrowings + Finance Lease + Liabilities of disposal group classified as held for sale) – (Cash and Cash Equivalents + Financial Assets)] / Equity

Data on this sheet is for the whole AAA AUTO Group including continuing and discontinued operations

* Data for discontinued operations are under Assets as 'Assets classified as held for sale' (this is the value of the real estate held by

AAA AUTO Group in its discontinued operations) and under Liabilities as 'Liabilities directly associated to assets held for sale'.

As from 2011 all operations of the Group are classified as continuing.

CONSOLIDATED CASH FLOW STATEMENT	FY 2009	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Cash Flows from Operating Activities								
Net Profit	1 561	5 111	10 343	22 277	115,4%	2 869	1 662	(42,1%)
Income tax expense	1 696	1 755	3 673	5 257	43,1%	1 280	1 204	(5,9%)
Amortization & Depreciation	2 694	3 956	3 417	2 384	(30,2%)	1 029	611	(40,6%)
Provisions	339	2 501	(2 038)	658	n/m	559	742	32,7%
(Gain)/loss on disposal of property, plant and equipment	(242)	(1 636)	97	(55)	n/m	11	541	4979,4%
Interest (income)/expense	2 364	1 957	1 756	1 171	(33,3%)	368	177	(52,1%)
Share Options	126	(10)	162	84	(48,1%)	50	0	(100,0%)
Foreign exchange (gain)/loss	99	510	2 667	(2 009)	n/m	(550)	802	n/m
Negative goodwill / Fair value	0	0	0	0	n/m	0	0	n/m
Decrease/(increase) in inventories	10 066	(10 062)	(4 378)	(9 803)	123,9%	(8 074)	(2 246)	(72,2%)
Decrease/(Increase) in receivables and other assets	6 036	324	2 534	425	(83,2%)	1 645	(1 849)	n/m
Increase/(decrease) in payables and other liabilities	(754)	(411)	(7 076)	1 795	n/m	2 067	1 083	(47,6%)
Interest received/(paid)	(1 744)	(1 041)	(944)	(616)	(34,8%)	(171)	(137)	(19,5%)
Income tax paid	(235)	(1 743)	(3 494)	(4 981)	42,6%	(831)	(1 691)	103,4%
Net cash from operating activities	22 006	1 211	6 719	16 586	146,9%	252	899	257,0%
Cash flows from investing activities								
Acquisition of subsidiary, net of cash acquired	0	0	0	0	n/m	0	0	n/m
Purchase of property, plant and equipment	(3 214)	(2 513)	(3 785)	(3 276)	(13,4%)	(573)	(286)	(50,1%)
Proceeds from sale of subsidiaries	2	0	0	0	n/m	0	0	n/m
Proceeds from disposals of property, plant and equipment	2 765	5 698	864	509	(41,1%)	5	18	275,1%
Net cash from investing activities	(447)	3 185	(2 921)	(2 767)	(5,3%)	(568)	(268)	(52,8%)
Cash flows from financing activities								
Proceeds from issue of share capital	0	0	0	0	n/m	0	0	n/m
Proceeds from third party loans	1 479	1 842	11 171	6 269	(43,9%)	912	5 557	509,3%
Repayment of third party loans	(17 909)	(6 609)	(13 375)	(19 609)	46,6%	(1 547)	(1 137)	100,0%
Payment of finance lease liabilities	(2 673)	(1 780)	(37)	(35)	(5,4%)	0	0	n/m
Dividends paid to shareholders	0	0	0	0	n/m	0	168	100,0%
Net cash from financing activities	(19 103)	(6 547)	(2 241)	(13 375)	496,8%	(635)	4 588	n/m
Net increase (decrease) in cash and cash equivalents	2 456	(2 151)	1 557	444	(71,5%)	(951)	5 218	n/m
Cash and cash equivalents at the beginning of the period	3 622	6 028	3 665	5 152	40,6%	5 152	5 534	7,4%
Effect of exchange rate changes on the balance of cash held in foreign currencies	(50)	(212)	(70)	(62)	(11,4%)	85	7	(92,1%)
Cash and cash equivalents at the end of the period	6 028	3 665	5 152	5 534	7,4%	4 286	10 760	151,1%

Data on this sheet is for the whole AAA AUTO Group including continuing and discontinued operations

As from 2011 onwards all operations of the Group are classified as continuing.

CONSOLIDATED CAPEX	FY 2009	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
Buildings and land	3 335	435	1 949	976	(49,9%)	488	11	100,1%
Company cars	1 781	2 438	3 195	4 530	41,8%	1 106	179	309,4%
Fixtures and equipment	432	707	439	830	89,0%	79	48	947,2%
Fixed Assets under construction	145	35	1 084	10	(99,1%)	0	0	#DIV/0!
Intangible assets	0	0	0	0	n/m	3	0	n/m
Total CAPEX	5 693	3 614	6 667	6 346	(4,8%)	1 677	237	278,5%
CAPEX / Revenues	3,4%	1,8%	2,4%	1,9%	(0,5 pp)	2,2%	0,3%	(0,3 pp)

Regional breakdown:

CAPEX by Countries	FY 2009	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
The Czech Republic	4 733	3 062	5 959	5 618	(5,7%)	1 243	217	351,9%
Hungary	0	0	0	0	n/m	0	0	n/m
Poland	135	30	0	0	n/m	0	0	n/m
Romania	0	0	0	0	n/m	0	0	n/m
Slovakia	825	522	478	728	52,3%	433	21	68,0%
Russia	0	0	230	0	(100,0%)	0	0	n/m
Total CAPEX	5 693	3 614	6 667	6 346	(4,8%)	1 677	237	278,5%

Country Contribution to Total CAPEX	FY 2009	FY 2010	FY 2011	FY 2012	% Change FY12/FY11	1Q 2012	1Q 2013	% Change 1Q13/1Q12
The Czech Republic	83,1%	84,7%	89,4%	88,5%	(0,9 pp)	74,2%	91,3%	14,4 pp
Hungary	0,0%	0,0%	0,0%	0,0%	0,0 pp	0,0%	0,0%	0,0 pp
Poland	2,4%	0,8%	0,0%	0,0%	0,0 pp	0,0%	0,0%	0,0 pp
Romania	0,0%	0,0%	0,0%	0,0%	0,0 pp	0,0%	0,0%	0,0 pp
Slovakia	14,5%	14,4%	7,2%	11,5%	4,3 pp	25,8%	8,7%	(14,4 pp)
Russia	0,0%	0,0%	3,4%	0,0%	(3,4 pp)	0,0%	0,0%	0,0 pp
Total CAPEX	100,0%	100,0%	100,0%	100,0%	(0,0 pp)	100,0%	100,0%	(0,0 pp)

Data on this sheet is for the whole AAA AUTO Group including continuing and discontinued operations
As from 2011 onwards all operations of the Group are classified as continuing.

