

This document is intended for information purposes only. Although AAA AUTO Group makes every effort to provide accurate information, we cannot accept liability for any misprints or other errors.  
 All financial data has been prepared in accordance with International Financial Reporting Standards. International Accounting Standards and Interpretations as adopted by the European Union ("IFRS").  
 All financial and operational data is consolidated, unless specified otherwise.  
 Financial results for the full years 2009 and 2010 are audited. Quarterly financial results and financial results for Nine-Months in 2010 and 2011 are unaudited.  
 All financial data is in **EUR thousands**, unless specified otherwise.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Total Revenues	168 239	205 004	21,9%	39 253	63 276	61,2%	52 437	66 735	27,3%	57 080	71 492	25,2%	148 770	201 503	35,4%
Revenues from cars	145 237	174 454	20,1%	32 967	54 924	66,6%	44 341	56 537	27,5%	49 034	59 713	21,8%	126 343	171 174	35,5%
Cost of goods sold	(127 352)	(152 159)	19,5%	(29 268)	(49 056)	67,6%	(38 806)	(50 507)	30,2%	(43 333)	(53 890)	24,4%	(111 407)	(153 453)	37,7%
<b>Gross Profit on Sales</b>	<b>40 887</b>	<b>52 845</b>	29,2%	<b>9 985</b>	<b>14 220</b>	42,4%	<b>13 631</b>	<b>16 228</b>	19,0%	<b>13 747</b>	<b>17 602</b>	28,0%	<b>37 363</b>	<b>48 050</b>	28,6%
<b>Gross Profit Margin</b>	<b>24,3%</b>	<b>25,8%</b>	<b>1,5 pp</b>	<b>25,4%</b>	<b>22,5%</b>	<b>(3,0 pp)</b>	<b>26,0%</b>	<b>24,3%</b>	<b>(1,7 pp)</b>	<b>24,1%</b>	<b>24,6%</b>	<b>0,5 pp</b>	<b>25,1%</b>	<b>23,8%</b>	<b>(1,3 pp)</b>
Other operating income	2 112	1 158	(45,2%)	92	160	73,8%	193	443	129,7%	(19)	869	n/m	266	1 472	453,5%
Operating expenses	(34 589)	(41 845)	21,0%	(7 586)	(11 468)	51,2%	(10 213)	(12 225)	19,7%	(10 830)	(12 639)	16,7%	(28 629)	(36 332)	26,9%
<b>EBITDA</b>	<b>8 410</b>	<b>12 158</b>	44,6%	<b>2 491</b>	<b>2 912</b>	16,9%	<b>3 611</b>	<b>4 446</b>	23,1%	<b>2 898</b>	<b>5 833</b>	101,2%	<b>9 000</b>	<b>13 190</b>	46,6%
<b>EBITDA Margin</b>	<b>5,0%</b>	<b>5,9%</b>	<b>0,9 pp</b>	<b>6,3%</b>	<b>4,6%</b>	<b>(1,7 pp)</b>	<b>6,9%</b>	<b>6,7%</b>	<b>(0,2 pp)</b>	<b>5,1%</b>	<b>8,2%</b>	<b>3,1 pp</b>	<b>6,0%</b>	<b>6,5%</b>	<b>0,5 pp</b>
Depreciation and amortisation expense	(2 100)	(2 064)	(1,7%)	(692)	(546)	(21,1%)	(387)	(638)	64,9%	(549)	(595)	8,3%	(1 628)	(1 779)	9,3%
Impairment of property plant and equipment	(101)	(1 202)	1090,1%	(78)	0	(100,0%)	173	(370)	n/m	(95)	(287)	201,6%	0	(656)	100,0%
<b>EBIT</b>	<b>6 209</b>	<b>8 892</b>	43,2%	<b>1 721</b>	<b>2 366</b>	37,5%	<b>3 397</b>	<b>3 438</b>	1,2%	<b>2 254</b>	<b>4 951</b>	119,6%	<b>7 372</b>	<b>10 755</b>	45,9%
Interest expense	(2 032)	(1 857)	(8,6%)	(307)	(467)	52,3%	(554)	(510)	(7,9%)	(408)	(410)	0,6%	(1 269)	(1 387)	9,4%
Forex gains / (losses)	8	(510)	n/m	(205)	(366)	78,6%	(34)	458	n/m	(868)	(1 142)	31,6%	(1 107)	(1 050)	(5,1%)
Other financial net income / (expense)	(42)	(195)	364,3%	(85)	(223)	162,8%	69	167	140,7%	(88)	(26)	(69,9%)	(103)	(82)	(20,3%)
<b>Profit before Tax</b>	<b>4 143</b>	<b>6 330</b>	52,8%	<b>1 125</b>	<b>1 310</b>	16,5%	<b>2 878</b>	<b>3 553</b>	23,4%	<b>891</b>	<b>3 372</b>	278,7%	<b>4 893</b>	<b>8 235</b>	68,3%
Income tax expense	(1 696)	(1 758)	3,7%	(468)	(556)	18,8%	(954)	(863)	(9,5%)	(523)	(1 186)	126,8%	(1 945)	(2 605)	33,9%
<b>Net Profit from continuing operations</b>	<b>2 447</b>	<b>4 572</b>	86,9%	<b>657</b>	<b>754</b>	14,8%	<b>1 924</b>	<b>2 690</b>	39,8%	<b>368</b>	<b>2 186</b>	494,9%	<b>2 948</b>	<b>5 630</b>	91,0%
Profit/(loss) from discontinued operations <sup>*</sup>	(886)	539	n/m	(181)	(64)	(64,6%)	(48)	(140)	191,7%	706	(179)	n/m	477	(383)	n/m
<b>Net Profit for the period<sup>*</sup></b>	<b>1 561</b>	<b>5 111</b>	227,4%	<b>476</b>	<b>690</b>	45,1%	<b>1 876</b>	<b>2 550</b>	35,9%	<b>1 074</b>	<b>2 007</b>	87,0%	<b>3 425</b>	<b>5 247</b>	53,2%

<sup>\*</sup> Note that the financial data show only continuing operations in full detail, while the results for discontinued operations are shown only as one aggregated line called 'Profit/(loss) from discontinued operations'.

Note also that the Hungarian operations and part of other discontinued operations (in the Czech Republic) have been reclassified from discontinued to continuing operations.

This has affected both the Consolidated Statement of Comprehensive Income and Consolidated Statement of Financial Position for 2010 and retrospectively for 2009. See the Annual Report 2010 financial note 3.4.

The new definition of the company's operations in its Statement of Comprehensive Income is as follows:

- continuing operations - daughter companies in the Czech Republic, Slovakia, Hungary, Russia and the parent company incorporated in the Netherlands
- discontinued operations - daughter companies in Poland

Note that the definition in the Statement of Financial Position is marginally different and that another property in the Czech Republic is also classified as held for sale.

CONSOLIDATED REVENUES	FY 2009 restated	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Revenues from cars	145 237	174 454	20,1%	32 967	54 924	66,6%	44 382	56 537	27,4%	48 993	59 713	21,9%	126 343	171 174	35,5%
Revenues from financial services	19 007	25 887	36,2%	4 921	7 475	51,9%	6 781	9 356	38,0%	6 999	10 802	54,3%	18 701	27 633	47,8%
Other revenues (up-sale products)	3 995	4 663	16,7%	1 365	877	(35,7%)	1 273	841	(33,9%)	1 088	978	(10,1%)	3 726	2 696	(27,6%)
<b>Total Revenues</b>	<b>168 239</b>	<b>205 004</b>	<b>21,9%</b>	<b>39 253</b>	<b>63 276</b>	<b>61,2%</b>	<b>52 437</b>	<b>66 734</b>	<b>27,3%</b>	<b>57 080</b>	<b>71 492</b>	<b>25,2%</b>	<b>148 770</b>	<b>201 503</b>	<b>35,4%</b>

Category Contribution to TOTAL REVENUES	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Revenues from cars	86,3%	85,1%	(1,2 pp)	84,0%	86,8%	2,8 pp	84,6%	84,7%	0,1 pp	85,8%	83,5%	(2,3 pp)	84,9%	84,9%	0,0 pp
Revenues from financial services	11,3%	12,6%	1,3 pp	12,5%	11,8%	(0,7 pp)	12,9%	14,0%	1,1 pp	12,3%	15,1%	2,8 pp	12,6%	13,7%	1,1 pp
Other revenues	2,4%	2,3%	(0,1 pp)	3,5%	1,4%	(2,1 pp)	2,4%	1,3%	(1,2 pp)	1,9%	1,4%	(0,5 pp)	2,5%	1,3%	(1,2 pp)
<b>Total Revenues</b>	<b>100,0%</b>	<b>100,0%</b>	<b>0,0 pp</b>	<b>100,0%</b>	<b>100,0%</b>	<b>(0,0 pp)</b>									

Cost of Goods Sold from Revenue Categories	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Costs of Goods Sold from cars	126 316	150 630	19,2%	29 029	48 771	68,0%	39 625	50 308	27,0%	41 768	53 623	28,4%	110 422	152 701	38,3%
Costs of Goods Sold from financial services	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Costs of Goods Sold from other revenues	1 036	1 529	47,5%	238	286	19,8%	371	198	(46,5%)	375	224	(40,2%)	984	709	(28,0%)
<b>Total Costs of Goods Sold</b>	<b>127 352</b>	<b>152 159</b>	<b>19,5%</b>	<b>29 268</b>	<b>49 056</b>	<b>67,6%</b>	<b>39 996</b>	<b>50 507</b>	<b>26,3%</b>	<b>42 143</b>	<b>53 847</b>	<b>27,8%</b>	<b>111 407</b>	<b>153 410</b>	<b>37,7%</b>

GROSS PROFIT from Revenue Categories	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Gross profit from cars	18 921	23 824	25,9%	3 938	6 153	56,3%	4 757	6 229	30,9%	7 226	6 090	(15,7%)	15 920	18 472	16,0%
Gross profit from financial services	19 007	25 887	36,2%	4 921	7 475	51,9%	6 781	9 356	38,0%	6 999	10 802	54,3%	18 701	27 633	47,8%
Gross profit from other revenues	2 959	3 135	5,9%	1 127	592	(47,5%)	903	643	(28,8%)	713	753	5,7%	2 742	1 988	(27,5%)
<b>Total Gross Profit</b>	<b>40 887</b>	<b>52 845</b>	<b>29,2%</b>	<b>9 985</b>	<b>14 220</b>	<b>42,4%</b>	<b>12 441</b>	<b>16 228</b>	<b>30,4%</b>	<b>14 937</b>	<b>17 645</b>	<b>18,1%</b>	<b>37 363</b>	<b>48 093</b>	<b>28,7%</b>

Category Contribution to GROSS PROFIT	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Gross profit from cars	46,3%	45,1%	(2,6%)	39,4%	43,3%	3,8 pp	38,2%	38,4%	0,1 pp	48,4%	34,5%	(13,9 pp)	42,6%	38,4%	(4,2 pp)
Gross profit from financial services	46,5%	49,0%	5,4%	49,3%	52,6%	3,3 pp	54,5%	57,7%	3,1 pp	46,9%	61,2%	14,4 pp	50,1%	57,5%	7,4 pp
Gross profit from other revenues	7,2%	5,9%	(1,8,0%)	11,3%	4,2%	(7,1 pp)	7,3%	4,0%	(3,3 pp)	4,8%	4,3%	(0,5 pp)	7,3%	4,1%	(3,2 pp)
<b>Total Gross Profit</b>	<b>100,0%</b>	<b>100,0%</b>	<b>0,0%</b>	<b>100,0%</b>	<b>100,0%</b>	<b>(0,0 pp)</b>	<b>100,0%</b>	<b>100,0%</b>	<b>(0,0 pp)</b>	<b>100,0%</b>	<b>100,0%</b>	<b>0,0 pp</b>	<b>100,0%</b>	<b>100,0%</b>	<b>0,0 pp</b>

GROSS PROFIT margin (as % of Revenues)	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Gross profit from cars	13,0%	13,7%	4,8%	11,9%	11,2%	(0,7 pp)	10,7%	11,0%	0,3 pp	14,7%	10,2%	(4,5 pp)	12,6%	10,8%	(1,8 pp)
Gross profit from financial services	100,0%	100,0%	0,0%	100,0%	100,0%	0,0 pp									
Gross profit from other revenues	74,1%	67,2%	(9,2%)	82,5%	67,4%	(15,1 pp)	70,9%	76,4%	5,5 pp	65,5%	77,0%	11,6 pp	73,6%	73,7%	0,1 pp
<b>Total Gross Profit</b>	<b>24,3%</b>	<b>25,8%</b>	<b>6,1%</b>	<b>25,4%</b>	<b>22,5%</b>	<b>(3,0 pp)</b>	<b>23,7%</b>	<b>24,3%</b>	<b>0,6 pp</b>	<b>26,2%</b>	<b>24,7%</b>	<b>(1,5 pp)</b>	<b>25,1%</b>	<b>23,9%</b>	<b>(1,2 pp)</b>

CONSOLIDATED OPERATING EXPENSES	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Personnel expenses	(16 524)	(21 286)	28,8%	3 636	6 185	70,1%	4 569	6 483	41,9%	4 980	6 812	36,8%	13 185	19 480	47,7%
Marketing expenses	(4 138)	(4 426)	7,0%	809	1 509	86,5%	1 034	1 156	11,8%	1 297	1 484	14,4%	3 140	4 149	32,1%
Other selling, administrative and general expenses	(13 927)	(16 133)	15,8%	3 141	3 774	20,2%	4 610	4 586	(0,5%)	4 553	4 343	(4,6%)	12 304	12 703	3,2%
<b>Total Operating Expenses</b>	<b>(34 589)</b>	<b>(41 845)</b>	<b>21,0%</b>	<b>7 586</b>	<b>11 468</b>	<b>51,2%</b>	<b>10 213</b>	<b>12 225</b>	<b>19,7%</b>	<b>10 830</b>	<b>12 639</b>	<b>16,7%</b>	<b>28 629</b>	<b>36 332</b>	<b>26,9%</b>

Category Contribution to OPEX	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Personnel expenses	47,8%	50,9%	3,1 pp	47,9%	53,9%	6,0 pp	44,7%	53,0%	8,3 pp	46,0%	53,9%	7,9 pp	46,1%	53,6%	7,6 pp
Marketing expenses	12,0%	10,6%	(1,4 pp)	10,7%	13,2%	2,5 pp	10,1%	9,5%	(0,7 pp)	12,0%	11,7%	(0,2 pp)	11,0%	11,4%	0,5 pp
Other selling, administrative and general expenses	40,3%	38,6%	(1,7 pp)	41,4%	32,9%	(8,5 pp)	45,1%	37,5%	(7,6 pp)	42,0%	34,4%	(7,7 pp)	43,0%	35,0%	(8,0 pp)
<b>Total Operating Expenses</b>	<b>100,0%</b>	<b>100,0%</b>	<b>0,0 pp</b>												

OPEX to REVENUES	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Personnel expenses	(9,8%)	(10,4%)	(0,6 pp)	9,3%	9,8%	0,5 pp	8,7%	9,7%	1,0 pp	8,7%	9,5%	0,8 pp	8,9%	9,7%	0,8 pp
Marketing expenses	(2,5%)	(2,2%)	0,3 pp	2,1%	2,4%	0,3 pp	2,0%	1,7%	(0,2 pp)	2,3%	2,1%	(0,2 pp)	2,1%	2,1%	(0,1 pp)
Other selling, administrative and general expenses	(8,3%)	(7,9%)	0,4 pp	8,0%	6,0%	(2,0 pp)	8,8%	6,9%	(1,9 pp)	8,0%	6,1%	(1,9 pp)	8,3%	6,3%	(2,0 pp)
<b>Total OPEX to Total Revenues</b>	<b>(20,6%)</b>	<b>(20,4%)</b>	<b>0,1 pp</b>	<b>19,3%</b>	<b>18,1%</b>	<b>(1,2 pp)</b>	<b>19,5%</b>	<b>18,3%</b>	<b>(1,2 pp)</b>	<b>19,0%</b>	<b>17,7%</b>	<b>(1,3 pp)</b>	<b>19,2%</b>	<b>18,0%</b>	<b>(1,2 pp)</b>

Note that the financial data on this sheet is for continuing operations only.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION	31.12.2008	31.12.2009	31.12.2010	% Change 31.12.10 / 31.12.09	31.3.2010	31.3.2011	% Change 31.3.11 / 31.3.10	30.6.2010	30.6.2011	% Change 30.6.11 / 30.6.10	30.9.2010	30.9.2011	% Change 30.9.11 / 30.9.10
<b>Non-Current Assets</b>	<b>33 525</b>	<b>37 584</b>	<b>37 730</b>	<b>0,4%</b>	<b>38 081</b>	<b>38 282</b>	<b>0,5%</b>	<b>37 382</b>	<b>38 679</b>	<b>3,5%</b>	<b>38 299</b>	<b>37 510</b>	<b>(2,1%)</b>
Goodwill and other intangible assets	745	406	143	(64,8%)	322	159	(50,6%)	235	138	(41,3%)	138	124	(10,1%)
Property, plant and equipment	32 169	36 846	37 314	1,3%	37 447	37 839	1,0%	36 839	38 158	3,6%	37 865	36 876	(2,6%)
Investment property	0	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Other financial assets	563	316	256	(19,0%)	296	267	(10,0%)	292	229	(21,7%)	279	222	(20,6%)
Deferred tax assets	48	16	17	6,3%	16	17	6,3%	16	154	862,5%	17	288	1594,1%
<b>Current Assets</b>	<b>61 468</b>	<b>39 775</b>	<b>42 963</b>	<b>8,0%</b>	<b>46 564</b>	<b>48 197</b>	<b>3,5%</b>	<b>42 730</b>	<b>44 066</b>	<b>3,1%</b>	<b>50 889</b>	<b>45 849</b>	<b>(9,9%)</b>
Inventories	23 245	13 181	23 463	78,0%	16 437	29 674	80,5%	20 684	28 468	37,6%	24 103	31 608	31,1%
Trade and other receivables (incl. prepaid expenses)	11 503	10 715	10 242	(4,4%)	14 937	10 849	(27,4%)	11 335	4 839	(57,3%)	16 371	6 405	(60,9%)
Current tax assets	670	324	1	(99,7%)	354	880	148,6%	0	0	(24,1%)	0	0	n/m
Other financial assets	583	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Other non-financial assets	5 258	1 768	1 676	(5,2%)	4 127	1 156	(72,0%)	2 368	1 311	(44,7%)	1 529	1 589	3,9%
Cash and cash equivalents	3 622	6 028	3 665	(39,2%)	4 313	1 741	(59,6%)	2 020	5 625	178,5%	4 958	3 821	(22,9%)
Assets of disposal group classified as held for sale *	16 587	7 759	3 916	(49,5%)	6 396	3 897	(39,1%)	6 322	3 823	(39,5%)	3 928	2 426	(38,2%)
<b>TOTAL ASSETS</b>	<b>94 993</b>	<b>77 359</b>	<b>80 693</b>	<b>4,3%</b>	<b>84 645</b>	<b>86 479</b>	<b>2,2%</b>	<b>80 112</b>	<b>82 745</b>	<b>3,3%</b>	<b>89 188</b>	<b>83 359</b>	<b>(6,5%)</b>
<b>Equity</b>	<b>6 520</b>	<b>7 802</b>	<b>14 464</b>	<b>85,4%</b>	<b>8 075</b>	<b>15 111</b>	<b>87,1%</b>	<b>10 991</b>	<b>17 833</b>	<b>62,3%</b>	<b>13 421</b>	<b>21 749</b>	<b>62,1%</b>
Share Capital	6 776	6 776	6 776	0,0%	6 776	6 776	0,0%	6 776	6 776	0,0%	6 776	6 776	0,0%
Share Premium	31 409	31 409	31 409	0,0%	31 409	31 409	0,0%	31 409	31 409	0,0%	31 409	31 409	0,0%
Reserves	5 017	5 267	6 445	22,4%	4 944	6 403	29,5%	5 616	6 569	17,0%	6 892	8 478	23,0%
Retained earnings	(36 682)	(35 650)	(30 166)	(15,4%)	(35 054)	(29 477)	(15,9%)	(32 810)	(26 921)	(17,9%)	(31 656)	(24 914)	(21,3%)
Minority interests	0	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
<b>Liabilities</b>	<b>88 473</b>	<b>69 557</b>	<b>66 229</b>	<b>(4,8%)</b>	<b>76 570</b>	<b>71 368</b>	<b>(6,8%)</b>	<b>69 122</b>	<b>64 912</b>	<b>(6,1%)</b>	<b>75 767</b>	<b>61 610</b>	<b>(18,7%)</b>
<b>Non-Current Liabilities</b>	<b>27 720</b>	<b>21 299</b>	<b>16 519</b>	<b>(22,4%)</b>	<b>21 194</b>	<b>16 648</b>	<b>(21,4%)</b>	<b>16 182</b>	<b>20 004</b>	<b>23,6%</b>	<b>19 578</b>	<b>22 298</b>	<b>13,9%</b>
Bank and other borrowings	27 234	20 826	16 299	(21,7%)	20 747	16 395	(21,0%)	15 739	19 688	25,1%	19 128	22 114	15,6%
Deferred tax liabilities	457	473	220	(53,5%)	447	253	(43,4%)	443	315	(28,9%)	450	183	(59,3%)
Obligations under finance lease	0	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Other long-term liabilities	29	0	0	n/m	0	0	n/m	0	1	100,0%	0	1	100,0%
<b>Current Liabilities</b>	<b>60 753</b>	<b>48 258</b>	<b>49 710</b>	<b>3,0%</b>	<b>55 376</b>	<b>54 720</b>	<b>(1,2%)</b>	<b>52 940</b>	<b>44 908</b>	<b>(15,2%)</b>	<b>56 189</b>	<b>39 312</b>	<b>(30,0%)</b>
Trade and other liabilities	12 472	11 471	10 683	(6,9%)	17 187	11 941	(30,5%)	13 736	7 613	(44,6%)	17 608	9 305	(47,2%)
Current tax liabilities	96	2 552	1 757	(31,2%)	275	2 782	911,6%	2 640	2 027	(23,2%)	848	2 153	154,0%
Bank overdrafts and borrowings	28 808	26 417	26 449	0,1%	26 917	28 155	4,6%	29 882	25 921	(13,3%)	25 911	20 505	(20,9%)
Provisions	2 260	729	3 023	314,7%	3 858	3 356	(13,0%)	2 054	3 419	66,5%	4 111	2 804	(31,8%)
Obligations under finance lease	0	0	0	n/m	36	0	(100,0%)	0	0	n/m	0	0	n/m
Other financial liabilities	2 467	2 893	3 818	32,0%	3 206	4 259	32,8%	2 146	1 904	(11,3%)	3 684	659	(82,1%)
Other non-financial liabilities	1 534	1 384	3 220	132,7%	2 678	3 534	32,0%	2 481	3 637	46,6%	3 637	3 695	1,6%
Liabilities of disposal group classified as held for sale *	13 116	2 812	760	(73,0%)	1 219	693	(43,2%)	0	387	100,0%	390	191	100,0%
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>94 993</b>	<b>77 359</b>	<b>80 693</b>	<b>4,3%</b>	<b>84 645</b>	<b>86 479</b>	<b>2,2%</b>	<b>80 112</b>	<b>82 745</b>	<b>3,3%</b>	<b>89 188</b>	<b>83 359</b>	<b>(6,5%)</b>
Net Debt / Equity <sup>1)</sup>	795%	528%	270%	(258 pp)	537%	283%	(254 pp)	397%	224%	(172 pp)	299%	178%	(120 pp)

<sup>1)</sup> Net Debt / Equity = [(Long and Short Term Borrowings + Finance Lease) - (Cash and Cash Equivalents + Financial Assets)] / Equity

Data on this sheet is for the whole AAA AUTO Group including continuing and discontinued operations (for their definition see the footnote on the first page)

\* Data for discontinued operations are under Assets as 'Assets classified as held for sale' (this is the value of the property held by AAA AUTO Group in its discontinued operations) and under Liabilities as 'Liabilities directly associated to assets held for sale'

CONSOLIDATED CASH FLOW STATEMENT	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q09	1H 2010	1H 2011	% Change 1H11/1H09	9M 2010	9M 2011	% Change 9M11/9M09
<b>Cash Flows from Operating Activities</b>												
Net Profit	1 561	5 111	227,4%	476	690	45,1%	2 352	3 240	37,8%	3 425	5 247	53,2%
Income tax expense	1 696	1 755	3,5%	462	551	19,4%	1 434	1 419	(1,0%)	1 942	2 605	34,1%
Amortization & Depreciation	2 694	3 956	46,8%	770	547	(29,0%)	984	1 554	57,9%	1 628	2 435	49,6%
Provisions	339	2 501	637,8%	237	258	9,1%	504	494	(2,1%)	660	472	(28,4%)
(Gain)/loss on disposal of property, plant and equipment	(242)	(1 636)	576,0%	(178)	(72)	(59,6%)	(368)	(45)	(87,7%)	(1 657)	(172)	(89,6%)
Interest (income)/expense	2 364	1 957	(17,2%)	461	0	(100,0%)	975	978	0,4%	1 385	1 378	(0,5%)
Share Options	126	(10)	n/m	75	50	(33,3%)	250	100	(60,0%)	325	150	(53,8%)
Foreign exchange (gain)/loss	99	510	415,3%	205	366	78,6%	239	(26)	n/m	1 107	1 321	19,3%
Negative goodwill / Fair value	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Decrease/(increase) in inventories	10 066	(10 062)	n/m	(3 257)	(6 212)	90,7%	(7 561)	(5 290)	(30,0%)	(10 923)	(7 036)	(35,6%)
Decrease/(Increase) in receivables and other assets	6 036	324	(94,6%)	(5 825)	(711)	(87,8%)	(1 946)	6 035	n/m	1 869	5 078	171,8%
Increase/(decrease) in payables and other liabilities	(754)	(411)	(45,5%)	5 360	1 913	(64,3%)	4 228	(4 989)	n/m	1 474	(4 423)	n/m
Interest received/(paid)	(1 744)	(1 041)	(40,3%)	(226)	237	n/m	(580)	(456)	(21,4%)	(791)	(646)	(18,4%)
Income tax paid	(235)	(1 743)	641,7%	(15)	(326)	2076,2%	(68)	(1 079)	1479,4%	(450)	(2 181)	384,6%
<b>Net cash from operating activities</b>	<b>22 006</b>	<b>1 211</b>	<b>(94,5%)</b>	<b>(1 455)</b>	<b>(2 709)</b>	<b>86,1%</b>	<b>443</b>	<b>1 936</b>	<b>337,1%</b>	<b>(7)</b>	<b>4 229</b>	<b>n/m</b>
<b>Cash flows from investing activities</b>												
Acquisition of subsidiary, net of cash acquired	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Purchase of property, plant and equipment	(3 214)	(2 513)	(21,8%)	(158)	(1 045)	561,3%	(1 691)	(4 985)	194,9%	(1 933)	(4 985)	157,9%
Proceeds from sale of subsidiaries	2	0	(100,0%)	0	0	n/m	0	0	n/m	0	0	n/m
Proceeds from disposals of property, plant and equipment	2 765	5 698	106,1%	113	72	(36,3%)	1 374	1 166	(15,1%)	5 617	1 166	(79,2%)
<b>Net cash from investing activities</b>	<b>(447)</b>	<b>3 185</b>	<b>n/m</b>	<b>(45)</b>	<b>(973)</b>	<b>2061,8%</b>	<b>(317)</b>	<b>(3 819)</b>	<b>1105,0%</b>	<b>3 684</b>	<b>(3 819)</b>	<b>n/m</b>
<b>Cash flows from financing activities</b>												
Proceeds from issue of share capital	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Proceeds from third party loans	1 479	1 842	24,5%	3 352	1 734	(48,3%)	868	11 532	1228,3%	778	11 532	1382,3%
Repayment of third party loans	(17 909)	(6 609)	(63,1%)	(3 536)	0	(100,0%)	(4 314)	(11 662)	170,3%	(4 806)	(11 662)	142,6%
Payment of finance lease liabilities	(2 673)	(1 780)	(33,4%)	0	0	n/m	(651)	(0)	(100,0%)	(669)	0	(100,0%)
Dividends paid to shareholders	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
<b>Net cash from financing activities</b>	<b>(19 103)</b>	<b>(6 547)</b>	<b>(65,7%)</b>	<b>(184)</b>	<b>1 734</b>	<b>n/m</b>	<b>(4 097)</b>	<b>(131)</b>	<b>n/m</b>	<b>(4 697)</b>	<b>(130)</b>	<b>(97,2%)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>2 456</b>	<b>(2 151)</b>	<b>n/m</b>	<b>(1 684)</b>	<b>(1 948)</b>	<b>n/m</b>	<b>(3 970)</b>	<b>2 067</b>	<b>n/m</b>	<b>(1 020)</b>	<b>280</b>	<b>n/m</b>
Cash and cash equivalents at the beginning of the period	3 622	6 028	66,4%	6 028	3 665	(39,2%)	6 028	3 665	(39,2%)	6 028	3 665	(39,2%)
Effect of exchange rate changes on the balance of cash held in foreign currencies	(50)	(212)	324,0%	(31)	24	n/m	(38)	(107)	178,6%	(50)	(124)	148,0%
Cash and cash equivalents at the end of the period	6 028	3 665	(39,2%)	4 313	1 741	(59,6%)	2 020	5 625	178,5%	4 958	3 821	(22,9%)

Data in the Cash Flow Statement are calculated for the whole AAA AUTO Group including continuing and discontinued operations

CONSOLIDATED CAPEX	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Buildings and land	589	406	(31,1%)	0	8	n/m	182	55	n/m	0	1 881	n/m	182	1 944	n/m
Company cars	1 781	2 249	26,3%	242	1 205	156,4%	669	621	(100,0%)	423	615	(100,0%)	1 334	2 442	(100,0%)
Fixtures and equipment	507	632	24,6%	31	58	101,1%	23	62	(100,0%)	187	78	(100,0%)	241	198	(100,0%)
Fixed Assets under construction	145	33	(77,4%)	0	0	n/m	17	0	n/m	0	0	n/m	17	0	n/m
Intangible assets	192	58	(69,9%)	1	36	453,0%	1	3	(100,0%)	18	20	(100,0%)	20	58	(100,0%)
<b>Total CAPEX</b>	<b>3 214</b>	<b>3 377</b>	<b>5,1%</b>	<b>274</b>	<b>1 307</b>	<b>171,1%</b>	<b>892</b>	<b>742</b>	<b>(100,0%)</b>	<b>628</b>	<b>2 594</b>	<b>(100,0%)</b>	<b>1 794</b>	<b>4 642</b>	<b>(100,0%)</b>
CAPEX / Revenues	1,9%	2,6%	0,7 pp	0,7%	2,1%	0,5 pp	1,7%	1,1%	(1,9 pp)	1,1%	3,6%	(1,2 pp)	1,2%	2,3%	(1,3 pp)

## Regional breakdown:

CAPEX by Countries	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
The Czech Republic	2 672	2 825	5,7%	191	1 283	285,9%	695	737	(100,0%)	608	2 574	(100,0%)	1 494	4 593	(100,0%)
Hungary	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Poland	76	30	(60,5%)	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Romania	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m	0	0	n/m
Slovakia	466	522	12,0%	83	24	(94,1%)	197	5	(100,0%)	20	20	(100,0%)	300	49	(100,0%)
<b>Total CAPEX</b>	<b>3 214</b>	<b>3 377</b>	<b>5,1%</b>	<b>274</b>	<b>1 307</b>	<b>171,1%</b>	<b>892</b>	<b>742</b>	<b>(100,0%)</b>	<b>628</b>	<b>2 594</b>	<b>(100,0%)</b>	<b>1 794</b>	<b>4 642</b>	<b>(100,0%)</b>

Country Contribution to Total CAPEX	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
The Czech Republic	83,1%	83,6%	0,5 pp	69,8%	98,2%	29,6 pp	77,9%	99,3%	(77,9 pp)	96,8%	99,2%	(96,8 pp)	83,3%	99,0%	(83,3 pp)
Hungary	0,0%	0,0%	0,0 pp												
Poland	2,4%	0,9%	(1,5 pp)	0,0%	0,0%	0,0 pp									
Romania	0,0%	0,0%	0,0 pp												
Slovakia	14,5%	15,5%	1,0 pp	30,2%	1,8%	(29,6 pp)	22,1%	0,7%	(22,1 pp)	3,2%	0,8%	(3,2 pp)	16,7%	1,0%	(16,7 pp)
<b>Total CAPEX</b>	<b>100,0%</b>	<b>100,0%</b>	<b>(0,0 pp)</b>	<b>100,0%</b>	<b>100,0%</b>	<b>0,0 pp</b>	<b>100,0%</b>	<b>100,0%</b>	<b>(100,0 pp)</b>	<b>100,0%</b>	<b>100,0%</b>	<b>(100,0 pp)</b>	<b>100,0%</b>	<b>100,0%</b>	<b>(100,0 pp)</b>

The financial data on this sheet is for the whole AAA AUTO Group (continuing and discontinued operations)

CONSOLIDATED OPERATIONAL DATA	FY 2007	FY 2008	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
Number of cars sold	79 871	60 557	37 215	39 530	6,2%												
number of cars sold - continuing operations	72 807	56 990	37 146	39 530	6,4%	8 057	11 051	37,2%	10 783	11 190	3,8%	10 777	11 640	8,0%	29 617	33 881	14,4%
Average price of a car sold (in EUR)	5 293	5 173	3 911	4 412	12,8%	4 095	4 970	21,4%	4 110	5 052	22,9%	4 550	5 130	12,8%	4 266	5 052	18,4%
Number of cars on stock, i.e on offer	9 049	5 025	3 783	4 973	31,5%	4 568	5 958	30,4%	5 025	5 579	11,0%	5 202	5 932	14,0%	5 202	5 932	14,0%
Stock turnover (in days) <sup>1)</sup>	35	46	40	43	5,9%	44	47	5,9%	41	44	7,1%	42	45	8,1%	42	45	7,9%
Number of car centres <sup>2)</sup>	45	35	25	25	0,0%	25	25	0,0%	25	25	0,0%	25	27	8,0%	25	27	8,0%
Total number of employees <sup>3)</sup>	3 834	1 440	1 099	1 272	15,7%	1 209	1 496	23,7%	1 360	1 407	3,5%	1 360	1 550	14,0%	1 360	1 550	14,0%

<sup>1)</sup> The number of days before a car is sold (note that this data is increased by the number of days when the car is transported between car centres)

<sup>2)</sup> The number includes also B-brands

<sup>3)</sup> Note that the number of employees includes also employees on maternity leaves (127 at 9M 2011, namely: 109 in CZ, 8 in SK, 10 in HU)

## Regional breakdown:

NO. of CARS SOLD by Countries	FY 2007	FY 2008	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
The Czech Republic	45 874	35 487	27 558	29 018	5,3%	6 146	8 025	30,6%	8 047	8 429	4,7%	7 809	8 591	10,0%	22 002	25 045	13,8%
Hungary	8 396	6 646	279	0	(100,0%)												
Poland	4 423	2 133	0	0	n/m												
Romania	2 641	1 434	69	0	(100,0%)												
Slovakia	18 537	14 857	9 309	10 512	12,9%	1 911	3 026	58,3%	2 736	2 761	0,9%	2 968	3 049	2,7%	7 615	8 836	16,0%
<b>Total number of cars sold</b>	<b>79 871</b>	<b>60 557</b>	<b>37 215</b>	<b>39 530</b>	<b>6,2%</b>	<b>8 057</b>	<b>11 051</b>	<b>37,2%</b>	<b>10 783</b>	<b>11 190</b>	<b>3,8%</b>	<b>10 777</b>	<b>11 640</b>	<b>8,0%</b>	<b>29 617</b>	<b>33 881</b>	<b>14,4%</b>

Country Contribution to NO. of CARS SOLD	FY 2007	FY 2008	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
The Czech Republic	57%	59%	74%	73%	(0,6 pp)	76%	73%	(3,7 pp)	75%	75%	0,7 pp	72%	74%	1,3 pp	74%	74%	(0,4 pp)
Hungary	11%	11%	1%	0%	(0,7 pp)												
Poland	6%	4%	0%	0%	0,0 pp												
Romania	3%	2%	0%	0%	(0,2 pp)												
Slovakia	23%	25%	25%	27%	1,6 pp	24%	27%	3,7 pp	25%	25%	(0,7 pp)	28%	26%	(1,3 pp)	26%	26%	0,4 pp
<b>Total number of cars sold</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>0,0 pp</b>												

NO. of CAR CENTRES by Countries	FY 2007	FY 2008	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
The Czech Republic	23	21	17	17	0,0%	17	17	0,0%	17	17	0,0%	17	18	5,9%	17	18	5,9%
Hungary	7	2	0	0	n/m												
Poland	3	0	0	0	n/m												
Romania	1	1	0	0	n/m												
Slovakia	11	11	8	8	0,0%	8	8	0,0%	8	8	0,0%	8	8	0,0%	8	8	0,0%
Russia	0	0	0	0	n/m							0	1	100,0%	0	1	100,0%
<b>Total number of car centres</b>	<b>45</b>	<b>35</b>	<b>25</b>	<b>25</b>	<b>0,0%</b>	<b>25</b>	<b>25</b>	<b>0,0%</b>	<b>25</b>	<b>25</b>	<b>0,0%</b>	<b>25</b>	<b>27</b>	<b>8,0%</b>	<b>25</b>	<b>27</b>	<b>8,0%</b>

\* Note that the total number of car centres includes also purchase car centres (as at the 30 September 2011 there was 1 in Czech Rep. and 1 in Russia) which are centres that only purchase and do not sell any cars.

NO. of EMPLOYEES by Countries	FY 2007	FY 2008	FY 2009	FY 2010	% Change FY10/FY09	1Q 2010	1Q 2011	% Change 1Q11/1Q10	2Q 2010	2Q 2011	% Change 2Q11/2Q10	3Q 2010	3Q 2011	% Change 3Q11/3Q10	9M 2010	9M 2011	% Change 9M11/9M10
The Czech Republic	2 303	1 086	889	1 016	14,3%	975	1 193	22,4%	1 102	1 141	3,5%	1 102	1 264	14,7%	1 102	1 264	14,7%
Hungary	539	66	15	13	(13,3%)	15	13	(13,3%)	15	13	(13,3%)	15	10	(33,3%)	15	10	(33,3%)
Poland	261	0	0	0	n/m												
Romania	100	37	0	0	n/m												
Slovakia	631	251	195	243	24,6%	219	290	32,4%	243	253	4,1%	243	263	8,2%	243	263	8,2%
Russia	0	0	0	0	n/m							0	13	100,0%	0	13	100,0%
<b>Total number of employees</b>	<b>3 834</b>	<b>1 440</b>	<b>1 099</b>	<b>1 272</b>	<b>15,7%</b>	<b>1 209</b>	<b>1 496</b>	<b>23,7%</b>	<b>1 360</b>	<b>1 407</b>	<b>3,5%</b>	<b>1 360</b>	<b>1 550</b>	<b>14,0%</b>	<b>1 360</b>	<b>1 550</b>	<b>14,0%</b>

\* The number of employees in the CR includes also employees that work temporarily for some of the Group's foreign subsidiaries.

The number of employees includes also employees on maternity leaves (127 at 9M 2011, namely: 109 in CZ, 8 in SK, 10 in HU)

Data on this sheet is for the whole AAA AUTO Group including continuing and discontinued operations (columns 2,3,4,5) and for continuing operations only (7,8,10,11,13,14,16,17)